

Target Market Determination

Product

CivicRisk Mutual discretionary mutual fund

Commencement Date

This Target Market Determination applies to the Product from 26 August 2024 and will continue to apply until it is withdrawn.

Issuer

CivicRisk Mutual Limited ACN 605 323 948 AFSL 493789

About this Document

This Target Market Determination sets out:

- the class of customers that comprises the target market for the Product;
- any conditions and restrictions on retail product distribution conduct;
- requirements for its review; and
- reporting obligations.

Key Attributes

The Product provides members of CivicRisk Mutual with the following discretionary protections:

- Self-Insured Retention protection, with respect to retentions adopted under insurance arrangements;
- Denied Claims, with respect to claims on insurance arrangements or the Self-Insured Retention protection which have been denied;
- Crime Protection, with respect to crime and fraud; and
- Property Protection, with respect to property damage and business interruption.

The discretionary protections are not insurance, because CivicRisk Mutual retains an absolute discretion whether to pay any claim.

Likely objectives, financial situation and needs

Customers in the target market will be local government entities which:

- have a need to protect themselves against financial loss arising from self-insured retentions, denied claims, crime, fraud, property damage and business interruption;
- have an objective of transferring a material portion of that financial risk through a discretionary risk arrangement; and
- be in a financial position which allows them to pay annual contributions for discretionary protections and to purchase insurance in excess of the cover provided by those protections.

Target Market

The target market for this Product has no retail clients. It is limited to entities which are both:

- municipal corporations and other local governing bodies as defined in Division 1AB of Part III of the Income Tax Assessment Act 1936 (Cth); and
- wholesale clients or which qualify for an exemption from the definition of a retail client for the purpose of Chapter 7 of the *Corporations Act* 2001 (Cth) (Local Government Entities).

The Product is likely to be consistent with the likely needs, objectives and financial situation of customers in the target market because it provides discretionary protections that those customers need to protect themselves against financial loss arising from self-insured retentions, denied claims, crime, fraud, property damage and business interruption.

Distribution Conditions

The Issuer will only offer or issue the Product to Local Government Entities. It will not offer or issue the Product to retail customers in any circumstances.

Reviews

The Issuer will carry out periodic reviews of this Target Market Determination at least every two years.

The Issuer will also review the Target Market Determination if a "Review Trigger" occurs. The single Review Trigger for the Product is:

• the offer or issue of the Product to a retail customer.

Reporting and Information Needed

The Issuer offers and issues the Product directly to its target market and will monitor for compliance with the Distribution Conditions. No reporting or information is needed from third parties.

Notes

In setting this Target Market Determination, the Issuer has not had regard to any customer's individual objectives, financial situation and needs and no part of it is intended to be financial product advice.

Where a customer falls within the Target Market for this Product, that does not mean that the cover provided by the Product will meet the customer's individual objectives, financial situation and needs. Customers should consider whether that is the case by reviewing the Product Disclosure Statement before making a decision.

The terms and conditions of the Product are set out in the Product Disclosure Statement. This Target Market Determination does not form part of the membership terms.

The Issuer will make this Target Market Determination available on its website.

Terms used in this Target Market Determination which are defined in the *Corporations* Act have the same meaning as under that legislation.





